

Message Text

UNCLASSIFIED

PAGE 01 ATHENS 11867 051834Z

15

ACTION EUR-12

INFO OCT-01 ISO-00 NEA-10 EB-07 /030 W

----- 114914

R 051550Z NOV 76

FM AMEMBASSY ATHENS

TO AMEMBASSY CAIRO

USDOC WASHDC

INFO SECSTATE WASHDC 7739

UNCLAS ATHENS 11867

CAIRO FOR EIGHMIE FROM RTDO/ATHENS; USDOC FOR CAGNE/MONROE

E.O. 11652: N/A

TAGS: BEXP, GR

SUBJECT: CAIRO INTL FAIR FY 77 - SOLICITATION STATUS REPORT

1. B.C. BIEGA, SALES DIRECTOR EUROPE AND M.E., SOLA BASIC LIAISON, INC. PLANS SIGN P/A AND COMPLETE PROD. CHAR. AND MKT. DATA FORMS IN ATHENS NOV 12. REQUEST USDOC CONTACT SOONEST J. HOSLER, INTL V.P., SOLA BASIC, P.O. BOX 753, MILWAUKEE, WIS. 53201, TELEPHONE (414) 276-1480 WHO WILL PROVIDE USDOC/WASH DOLLARS 3000 FEE FOR ONE 3 X 4 M BOOTH AND WILL ALSO PROVIDE BLK/WHITE PHOTOS AND BROCHURES. SOLA BASIC MANUFACTURES ELECTRICAL AND ELECTRONIC INDUSTRIAL EQUIPMENT
2. RTDO ATHENS SCHEDULED RECEIVE CHECK AND P/A FROM HEWLETT-PACKARD FOR ONE 3 X 4 M BOOTH 8 NOV
3. RTDO ADVISED 5 NOV INTL. HARVESTER DEFINITELY RESERVES 300 M2 OUTS IDE SPACE. EXPECT SECURE P/A AND DOLLARS 9000 CHECK NOV 9
4. WOULD APPRECIATE, IF POSSIBLE, USDOC ATTEMPT CONTACT A.R. HAMBIDGE , GEN MGR ATHENS M.E./AFRICA REGIONAL OFC., CINCINNATI MILACHRON CO., 4701 MARBURG AVE., CINCINNATI, OHIO 45209 TELEPHONE (513) 841-8100. ALTHOUGH SOLICITATION LETTER SENT HAMBIDGE, NO ANSWER RECEIVED PRIOR HIS DEPARTURE FOR U.S.

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5. FOLLOWING ADDITIONAL FIRMS DECLINE PARTICIPATION:

- A. BOEING INTL CORP
- B. CARRIER INTL CORP
- C. FMC CORP
- D. ARTHUR D LITTLE INTL
- E. L.E. MYERS CO INTL LTD

6. TEKTRONIX LTD. (WHICH EARLIER INDICATED INTEREST ONE 3 X 4 M
BOOTH) ALSO DECLINES PARTICIPATION. AGENT HAS ALREADY PURCHASED
SPACE OUTSIDE U.S. PAVILION.
KUBISCH

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NNN

Message Attributes

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Disposition Approved on Date:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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